

REQUEST FOR SOLE SOURCE

TO: CHIEF PROCUREMENT OFFICE, COUNTY OF MAUI FINANCE
DEPARTMENT

FROM: Dept. of Management, ITS Division _____
(Department/Division/Agency)

RE: REQUEST FOR SOLE SOURCE APPROVAL

Pursuant to 103D-306, HRS, and Subchapter 9, Chapter 3-122, HAR, the Department requests sole source approval to purchase the following:

Description of goods, services, or construction:
PKI Co-Management Services

Name of vendor: PKI Solutions

Cost: Year 1: \$ 105,000, Year 2: \$78,000, Year 3: \$78,000 + tax

Term of contract: From July 1, 2020 To June 30, 2023

Prior Sole Source Reference No.(s), if any:

- (1) The goods, services, or construction has the following unique features, characteristics, or capabilities:

Public Key Infrastructure (PKI) is a set of roles, policies, hardware, software and procedures needed to create, manage, distribute, use, store and revoke digital certificates and cryptographic keys. The purpose of a PKI is to facilitate the secure electronic transfer of information for a range of network activities and is required for activities where simple passwords are inadequate. PKI provides for a more rigorous authentication method to confirm the identity of the parties involved in a communication and to validate the information being transferred. Simply put: A broken PKI means the loss of ability to protect and transfer digital information.

PKI Solutions has over 20 years of experience in this area and has developed a number of novel solutions that are bundled together in an annual service called "PKI Co-Management". Here are the reasons why this solution is unique:

- Co-Management: This service is the only one of its kind in the world. Pioneered at PKI Solutions, the service would provide expertise, oversight, and management of the PKI alongside the County of Maui team. Through their expertise, and ongoing review, analysis, reporting and remediating, PKI Solutions will work with County of Maui to ensure its PKI stays healthy, available, and secure.

- PKI Support: PKI Solutions' consultants are available by phone or email to discuss any question that may arise and help solve the issue. There are no time limits for this service – they are working with Maui on the issue until there is resolution. They are available for any PKI-related topic, as many times as we need for as much time as needed - no other company in the world offers a support contract with unlimited hours/use.
 - PKI Assessment Tool and Reporting: This assessment tool is unique for the following reasons: a) Measures 100 different PKI controls and provides a detailed report on the overall health of the system. b) Can be run remotely and as many times as needed. c) The automatic report includes both diagnosis and repair recommendations. d) It is the only automated data collection and reporting tool for PKI in the world
 - Certificate Lifecycle Management: Certificates are used to identify and authenticate software and hardware (such as devices and servers) and have a set lifetime. PKI Solutions will provide a certificate lifecycle management system that will be integrated with our Support service. If there are ever any questions with certificates, they are available to answer questions to help you create policy and identify the most efficient way to organize. This system will enable the County to report and monitor on certificate expirations before they expire and cause outages.
 - Online Training with integrated demo labs: These courses (PKI In-Depth and PKI Advanced) are the only training sessions in the world that are available remotely/online (at any time) and include multiple lab sessions to be able to practice new techniques in a safe setting.
 - PKI FreshStart: PKI Solutions will build, remotely, a brand new PKI environment for the County of Maui. PKI Solutions has built more PKI environments than any other consultant and can provide this service remotely.
- (2) How the unique features, characteristics, or capabilities are essential for the agency to accomplish its work:
The health and upkeep for a PKI is essential to the security of the County of Maui. This is a complex area of cryptography that very few IT professionals have operational skills. The purpose of a PKI is to facilitate the secure electronic transfer of information for a range of network activities and is required for activities where simple passwords are inadequate. PKI provides for a more rigorous authentication method to confirm the identity of the parties involved in a communication and to validate the information being transferred.

(Attach Additional Sheets if Necessary)

- (3) The following other possible sources for the goods, services, or construction were investigated but do not meet our needs because:

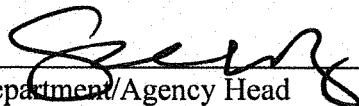
No other PKI vendor provides a Co-Managed solution

Direct questions to:

Karen Sherman ph. 463-3179

A completed Notice of Sole Source is attached.

I CERTIFY THAT THE INFORMATION PROVIDED ABOVE IS TO THE BEST OF MY KNOWLEDGE, TRUE, CORRECT AND THAT THE GOODS, SERVICES, OR CONSTRUCTION ARE AVAILABLE THROUGH ONLY ONE SOURCE.


Department/Agency Head

Authorized Designee

Date: 9/12/20

Title: _____

Date: _____

CHIEF PROCUREMENT OFFICER=S COMMENTS:

Please ensure adherence to applicable administrative and statutory requirements.

This expenditure may be processed through a purchase order:

Yes: No: . If no, a contract must be executed and funds certified.

APPROVED DENIED


CHIEF PROCUREMENT OFFICER

Date: 6/11/20

NOTICE OF SOLE SOURCE

The Chief Procurement Officer is in the process of reviewing the request from the Department of Management, ITS Division For the sole source purchase of the following goods, services, or construction:
PKI Co-Management Services

Name of vendor: PKI Solutions
Address: 1710 SW Military Road
Portland, OR 97219

Cost: Year 1: \$ 105,000, Year 2: \$78,000, Year 3: \$78,000 + tax

Term of contract: From July 1, 2020 To June 30, 2023

Direct Any Inquiries To:

Name/Title: Jacob Verkerke, CTO
Address: 200 S. High St, Wailuku, HI 96793

Phone No.: 270-7538
Fax No.: _____

6/11/20
Date Notice Posted

A copy of this notice of intent shall be posted by the Chief Procurement Officer and the purchasing agency in an area accessible to the public, at last seven calendar days prior to any approval action.

* * * * *

Submit written objections to this notice of intent to issue a sole source contract within seven calendar days from the date this notice was posted to:

Chief Procurement Officer
State Procurement Office
1151 Punchbowl Street
Honolulu, HI 96813